

# VFW Upgrades Security System and Saves with Thrifty Solution

The Veterans of Foreign Wars (VFW) headquarters building in Kansas City, Missouri had an existing security system that they couldn't afford to replace. Kenton Brothers' was able to extend the life of their current system while at the same time improving their systems' capabilities, video image quality and the overall efficiency of their security team.

## ❌ PROBLEM

The VFW's existing video system consisted of interior and exterior analog cameras. The viewing and recording system was at the end of its life; however, the staff felt that the cameras could still provide an acceptable image. One option was to replace the system with a new DVR, however that would require the replacement of cameras which would be expensive and didn't provide their stakeholders with the best value.

"I thought we could never afford to bring our security system up to today's standards. With Kenton Brothers' help, we not only brought our system into the 21st century, we improved our current efficiency for little investment."

**Mike Roos**, Head of Security, VFW, Kansas City, MO

## ✅ KENTON SOLUTION

Working with Kenton Brothers, the VFW security team was able to get the most out of their investment by converting the existing cameras to function as IP technology, thereby improving the overall image quality and replacing the old VHS recording system with a state-of-the-art network based recording engine. The VFW retained their investment in their cameras and was able to give their entire system 5 to 7 years of additional usage at 20% of the cost by re-using 90% of the existing infrastructure.

By installing a high end workstation, they improved the monitoring and viewing of their new high-quality images. Guards also are now able to receive alerts on their mobile device signaling possible threats; thereby enabling them to respond faster and more effectively.



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